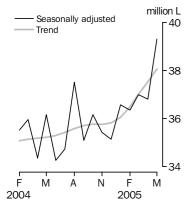


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) TUES 5 JUL 2005

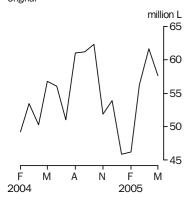
## Australian produced wine





### Australian produced wine

Exports Original



### INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Christine Heywood-Smith on Adelaide (08) 8237 7589.



# KEY FIGURES

	May2005 '000 L	Apr 2005 to May 2005 % change	May 2004 to May 2005 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	38 073	1.4	8.1
White table wine sales	18 228	1.2	3.4
Red and rosé table wine sales	14 112	2.2	14.5
SEASONALLY ADJUSTED			
Australian produced wine			
Domestic wine sales	39 309	6.8	8.7
White table wine sales	18 702	5.7	5.6
Red and rosé table wine sales	15 002	11.6	14.8
KEY POINTS			

# TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 38.1 million litres in May 2005, an increase of 1.4% on April 2005 and 8.1% on May 2004.
- The trend estimate for domestic sales of white table wine increased 1.2% on April 2005 and 3.4% on May 2004. Red and rosé table wine increased 2.2% on April 2005 and 14.5% on May 2004.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 39.3 million litres in May 2005, an increase of 6.8% on April 2005.
- The seasonally adjusted estimate for domestic sales of white table wine increased 5.7% on April 2005, while red and rosé table wine increased 11.6% on April 2005.

### ORIGINAL ESTIMATES

- In original terms, 38.7 million litres of Australian produced wine was sold domestically by winemakers in May 2005, an increase of 8.0% on April 2005 and 14.2% on May 2004.
- Exports of Australian produced wine decreased 6.5% on April 2005 to 57.7 million litres in May 2005. Australia exported 665.2 million litres with a value of \$2.7 billion in the twelve months ending May 2005, an increase of 14.8% in volume and 10.4% in value over the corresponding period to May 2004.

# NOTES

FORTHCOMING ISSUES	ISSUE	RELEASE DATE			
	June 2005	3 August 2005			
	July 2005	5 September 2005			
	August 2005	6 October 2005			
	September 2005	3 November 2005			
	October 2005	5 December 2005			
	November 2005	11 January 2006			
	• • • • • • • • • • • • • •				
CHANGES IN THIS ISSUE	There are no changes in this issue.				
DATA NOTES	There are no data notes in this issue.				
ROUNDING	Where figures have been	rounded, discrepancies may occur between sums of the			
	component items and to	tals.			
	• • • • • • • • • • • • • •				
ABBREVIATIONS	\$m million dollars				
	ABS Australian Burea	u of Statistics			
	AWBC Australian Wine	and Brandy Corporation			
	f.o.b. free on board				
	HS Harmonized Co	mmodity Description and Coding System (Harmonized System)			
	L litre				
	L al litres of alcohol				

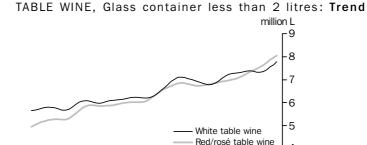
Susan Linacre Acting Australian Statistician

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine increased 1.2% on April 2005 and 3.4% on May 2004. The trend estimate for total red and rosé wine increased 2.2% on April 2005 and 14.5% on May 2004.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend million L 20 15 10 White table wine Red/rosé table wine . 5 May May May May 1999 2001 2003 2005

TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 1.6% on April 2005 and 6.7% on May 2004. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 1.1% on April 2005 and 14.3% on May 2004.



May

2003

May

2001

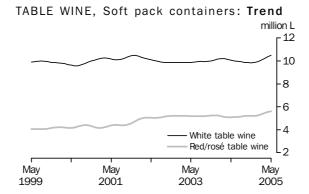
TABLE WINE,

The trend estimate for domestic sales of white table wine in soft packs increased 1.5% on April 2005 and 4.2% on May 2004. The trend estimate for red and rosé wine in soft packs increased 1.7% on April 2005 and 10.6% on May 2004.

4

May

2005



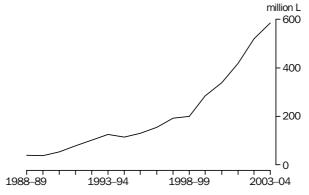
SOFT PACK CONTAINERS

May

# EXPORTS OF AUSTRALIAN PRODUCED WINE

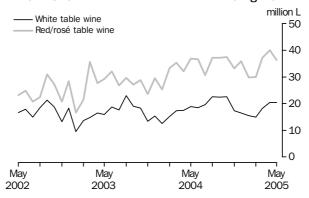
ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last sixteen years. In 1988–89, 39.0 million litres of wine were exported. Exports gradually grew over the next four years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. In 2003–04 exports totalled 584.3 million litres, an increase of 12.7% on 2002–03.

### EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: Original



### EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 57.7 million litres of Australian produced wine were exported in May 2005, a decrease of 6.5% on April 2005, but an increase of 1.5% on May 2004. In May 2005, 20.4 million litres of Australian produced white table wine were exported, a decrease of 0.4% on April 2005, but an increase of 7.7% on May 2004. Australia exported 36.4 million litres of Australian produced red and rosé table wine in May 2005, a decrease of 9.2% on April 2005 and 1.2% on May 2004.

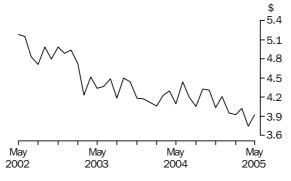


### EXPORTS OF TABLE WINE BY TYPE: Original

UNIT VALUE OF WINE EXPORTS

In original terms, 57.7 million litres of wine valued at \$226.2m were exported in May 2005, a decrease of 6.5% in quantity and 2.0% in value on April 2005. The average value of Australian wine exported in May 2005 was \$3.92 per litre, down from \$4.09 per litre in May 2004, and up from \$3.74 per litre in April 2005.

UNIT VALUE OF WINE EXPORTS: Original



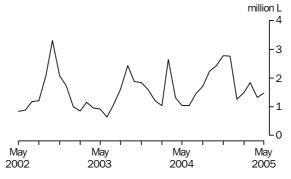
DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For May, the value reported by the ABS was \$226.2m, while the AWBC value was \$224.1m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.5 million litres of wine, valued at \$12.2 million were imported in May 2005, an increase of 10.8% in quantity, but a decrease of 8.3% in value on April 2005. The average value of wine imports cleared for home consumption in May 2005 was \$8.30 per litre, down from \$9.22 per litre in May 2004.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2005 shows that wine available for consumption in Australia increased 0.7% on the same quarter in 2004. Domestic sales of Australian wine increased 1.0%, but wine imports decreased 5.7%. Total disposals of Australian produced wine increased by 3.6% on the same quarter in 2004 with exports increasing by 5.1%.

	Domestic	Wine imports			Total
	sales of	cleared	Wine	Exports of	disposals of
	Australian	for home	available for	Australian	Australian
	produced	consumption	consumption	produced	produced
	wine (A)	(B)	(A + B)	wine (C)	wine $(A + C)$
Period	'000 L	'000 L	'000 L	'000 L	'000 L
2001–02	386 232	14 479	400 711	418 390	804 622
2002–03	402 479	17 112	419 591	518 595	921 074
2003–04	417 378	18 737	436 115	584 319	1 001 697
Mar Qtr 2004	87 136	4 887	92 023	141 161	228 297
Mar Qtr 2005	88 047	4 609	92 656	r148 361	r236 408

revised

### DOMESTIC SALES OF AUSTRALIAN WINE, By container type

### WHITE TABLE WINE RED AND ROSÉ TABLE WINE Total Total Glass less Soft Glass less Soft table other Total than 2 litres packs(a) Total(b) than 2 litres packs(a) Total(b) wine wine wine Period '000 L ORIGINAL 75 657 122 776 199 881 73 622 56 085 330 281 55 952 **386 232** 2001-02 130 401 2002-03 81 678 118 893 201 631 79 752 62 788 142 835 344 465 58 010 402 479 82 832 147 074 2003-04 84 225 120 935 207 962 62 795 355 037 62 338 **417 378** 2004 May 6 305 9 898 16 290 7 232 5 731 13 062 29 352 4 548 33 900 29 252 4 550 33 803 6 4 3 5 9 1 7 7 15 801 7 851 5 471 13 451 lune July 7 148 10 269 17 535 8 180 6 261 14 557 32 092 5 233 37 325 9 362 16 923 6 339 15 330 32 254 5 219 August 7 241 8 2 1 6 37 473 September 7 283 10 265 17 615 7 589 5 686 13 388 31 003 5 812 36 815 October 8 285 10 893 19 248 7 995 5 601 14 352 33 600 6 778 40 379 November 10 141 10 852 21 078 9 1 5 2 5 511 14 812 35 890 7 944 43 834 10 329 20 798 4 637 13 448 8 344 December 10 122 8 589 34 246 42 590 2005 4 467 7 409 11 993 3 7 4 7 3 024 6 869 18 862 2 994 21 856 Januarv February 6 357 9 296 15 723 5 769 3 969 9 748 25 470 3 885 29 355 March 7 7 7 8 11 400 19 470 7 407 5 173 12 660 32 130 4 706 36 836 7 342 9 958 17 407 7 435 5 769 13 325 30 732 5 106 35 838 April May 7 100 10 884 18 080 8 951 6 113 15 807 33 887 4 810 38 697 SEASONALLY ADJUSTED 2004 May 7 479 10 086 17 713 7 0 3 2 5 700 13 070 30 783 5 380 36 163 7 2 1 6 9 783 17 182 34 252 lune 6 981 4 883 11 993 29 175 5 077 July 7 259 9 822 17 140 7 163 5 114 12 395 29 535 5 191 34 726 7 684 10 033 18 224 7 726 5 321 13 772 31 996 5 522 37 518 August September 7 054 10 035 17 172 7 012 5 385 12 501 29 673 5 419 35 092 October 7 558 10 165 17 723 7 362 5 203 13 029 30 752 5 419 36 171 7 373 7 4 4 7 5 0 7 0 12 767 30 103 November 9 421 17 336 5 313 35 416 December 7 395 9 531 17 156 7 695 4 964 12 801 29 957 5 185 35 142 2005 January 7 100 10 350 17 695 7 600 5 635 13 397 31 092 5 489 36 581 February 7 330 9 935 17 241 7 703 5 273 13 015 30 256 6 090 36 346 March 7 584 10 376 18 106 7 897 5 197 13 297 31 403 5 588 36 991 April 7 840 10 037 17 692 7 846 5 619 13 445 31 137 5 673 36 810 7 851 10 745 18 702 8 2 4 5 5 756 15 002 33 704 5 605 39 309 Mav TREND 2004 7 046 5 084 May 7 2 9 0 10 071 17 630 12 327 29 957 5 256 35 213 June 7 304 10 012 17 568 7 101 5 102 12 456 30 024 5 276 35 300 12 608 July 7 339 9 958 17 518 7 177 5 128 30 126 5 305 35 431 August 7 374 9 916 17 499 7 258 5 161 12 755 30 254 5 322 35 576 September 7 387 9 876 17 483 7 336 5 201 12 878 30 361 5 340 35 701 October 7 364 9 852 17 461 7 406 5 219 12 941 30 402 5 363 35 765 November 7 328 9 839 17 422 7 470 5 213 12 934 30 356 5 404 35 760 December 9 862 17 409 5 218 5 466 7 320 7 548 12 941 30 350 35 816 2005 January 7 355 9 938 17 469 7 645 5 259 13 039 30 508 5 541 36 049 February 7 439 10 065 17 623 7 758 5 339 13 253 30 876 5 622 36 498 March 7 547 10 209 17 815 7 864 5 433 13 520 31 335 5 681 37 016 April 7 659 10 345 18 012 7 962 5 529 13 806 31 818 5 714 37 532 Mav 7 781 10 496 18 228 8 0 5 2 5 621 14 112 32 340 5 733 38 073

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
	• • • • • • • • • •			• • • • • • • • • • • •			•••••	
2001–02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003–04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004								
May	29 352	2 064	1 190	788	278	211	17	48
June	29 252	1 989	1 209	814	282	241	17	42
July	32 092	2 103	1 437	1 076	314	284	19	52
August	32 254	1 949	1 534	1 264	260	198	15	63
September	31 003	1 756	2 234	1 241	347	218	17	46
October	33 600	1 475	3 020	1 680	395	191	17	47
November	35 890	1 960	3 210	2 074	414	261	24	64
December	34 246	1 669	3 740	2 180	437	296	22	62
2005								
January	18 862	1 045	997	560	207	171	14	47
February	25 470	1 203	1 187	1 022	314	141	17	30
March	32 130	1 486	1 507	1 162	350	186	16	37
April	30 732	1 711	1 451	1 074	640	213	16	40
May	33 887	1 800	1 440	1 095	255	204	16	47

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

Total fortified	All other containers(b)	Soft packs	Other in glass less than 2 litres(a)	Port in glass less than 2 litres	Sherry in glass less than 2 litres	
'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	
• • • • • • • • • • • •						
20 384	5 529	8 369	333	4 052	2 102	001–02
20 842	5 369	8 856	320	4 075	2 227	002–03
21 201	5 447	9 042	377	4 296	2 041	003–04
						004
2 064	484	951	28	432	170	May
1 989	458	961	57	361	152	June
2 103	493	967	36	412	194	July
1 949	455	848	31	441	174	August
1 756	460	758	27	342	169	September
1 475	371	655	25	293	131	October
1 960	443	848	37	449	184	November
1 669	393	641	38	390	208	December
						005
1 045	232	507	20	172	114	January
1 203	345	542	18	193	105	February
1 486	369	713	23	259	123	March
1 711	423	789	28	304	167	April
1 800	427	837	29	326	182	May

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and

over.

	WINE TYPE						
	White	Red/rosé	Total	Fortified	Sparkling		Total
Period	table	table(b)	table	wine	wine	Other	wine
• • • • • • • • • • •	•••••					• • • • • • •	• • • • • • • • • •
		QL	JANTITY ('	000 L)			
2001–02	175 741	230 465	406 205	2 698	8 048	1 438	418 390
2002–03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004		05 000				~ ^ /	
March	17 337	35 269	52 606	223	611	34	53 475
April	17 403	32 064	49 467	210	533	59	50 269
May	18 942	36 814	55 756	204	746	71	56 776
June	18 511	36 562	55 073	247	679 541	53	56 052
July	19 626	30 639	50 265 59 734	134 121	541 1 148	73 45	51 013 61 048
August	22 600 22 366	37 134 37 154	59734 59520	121	1 148 1 492	45 70	61 048
September October	22 300	37 154 37 457	59 520 60 080	149 153	2 099	70 44	61 231
November	22 623 17 320	37 457 33 186	50 080 50 507	153	2 099 1 176	44 74	62 376 51 882
December	16 414	35 846	50 507 52 260	309	1 317	37	51 882
2005	10 414	55 640	52 200	309	1 317	51	55 925
January	15 422	r29 729	45 151	168	463	79	45 861
February	13 422	r29 991	r44 853	108	403	68	r <b>46 184</b>
March	r18 106	r37 133	r55 239	134	834	108	r <b>56 315</b>
April	r20 496	r40 040	r60 535	217	r906	100	r <b>61 674</b>
May	20 407	36 355	56 762	186	651	54	57 653
way	20 401	00 000	30 1 02	100	001	54	57 000
• • • • • • • • • • •	• • • • • • • •				• • • • • • • •	• • • • • • •	• • • • • • • • • •
			ALUE(c) (\$	,			
2001–02	737 454	1 296 820	2 034 273	16 169	49 042	5 644	2 105 128
2002–03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003–04 2004	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
March	67 148	154 032	221 180	1 034	3 539	237	225 989
April	66 799	144 699	211 498	1 006	3 023	502	216 029
May	71 637	155 199	226 836	1 172	4 134	339	232 480
June	76 670	166 736	243 406	915	4 071	306	248 698
July	72 731	136 914	209 644	898	3 217	438	214 198
August	82 280	157 703	239 983	887	6 161	428	247 460
September	86 635	168 685	255 319	1 068	7 996	448	264 832
October	83 363	173 240	256 603	941	11 081	319	268 944
November	62 144	139 160	201 303	787	6 822	545	209 458
December	62 804	154 406	217 210	1 918	7 552	388	227 068
2005							
January	57 065	r120 577	r177 643	848	2 256	400	r <b>181 146</b>
February	54 175	r120 823	r174 998	847	5 025	439	r <b>181 308</b>
March	r64 957	r155 151	r220 108	1 112	4 672	739	r <b>226 633</b>
April	r71 325	r153 304	r224 629	r1 087	r4 975	153	r <b>230 844</b>
May	71 864	148 850	220 715	1 187	3 834	456	226 192
• • • • • • • • • • •						• • • • • • •	

WINE TYPE

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

# EXPORTS AND IMPORTS OF BRANDY

	EXPORTS(	a)	IMPORTS (	b)
	Quantity	Value(c)	Quantity	Value(c)
Period	'000 L al	\$'000	'000 L al	\$'000
• • • • • • • • • • •		• • • • • • •		• • • • • • •
2001–02	24	208	577	9 026
2002–03	21	172	557	9 570
2003–04	11	323	540	10 425
2004				
March	1	34	42	558
April	1	23	28	605
May	1	179	43	694
June	2	30	38	506
July	2	244	49	753
August	2	29	31	463
September	1	9	60	1 264
October	1	44	35	662
November	3	120	66	1 151
December	_	18	74	1 387
2005				
January	5	r49	35	650
February	1	154	29	496
March	—	62	32	465
April	1	r72	29	507
May	1	18	31	512

nil or rounded to zero (including null cells)

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

# EXPORTS AND IMPORTS, Selected countries(a)—May 2005

	WINE TYP	E					TOTAL WI	NE
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c
Country	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'00
• • • • • • • • • • • • • • • • • • • •		• • • • • • • • •	EXPORTS	(d)		• • • • • • • •	• • • • • • • • •	• • • • • •
				(u)				
United Kingdom	7 622	9 503	17 126	67	303	_	17 495	64 44
United States of America	6 111	13 768	19 879	58	60	28	20 024	90 752
New Zealand	675	1 252	1 928	20	122	21	2 091	8 07
Canada	1 067	2 721	3 788	32	20	_	3 840	17 680
Germany, Federal Republic of	435	1 682	2 117	_	_	_	2 117	4 584
Netherlands	702	946	1 648	1	15	_	1 664	6 176
Denmark	213	1 310	1 523	1	6	_	1 530	3 80:
Ireland	405	562	967	1	9	_	977	4 644
Sweden	312	349	661	1	2		663	2 862
Belgium	227	864	1 091	_	3	_	1 095	2 944
Japan	158	353	511	1	33	_	545	2 633
Switzerland	13	68	82	_	9	_	91	605
France	291	482	774	_	_	_	774	1 995
Singapore	1 633	788	2 421	_	3	1	2 425	3 509
Norway	49	325	375	_	8	_	383	1 243
Hong Kong	55	201	256	_	5		262	1 66
Malaysia	26	112	138	_	2	1	141	1 296
Finland	30	107	137	_	_	_	138	518
Thailand	34	41	75	_	_	_	76	415
United Arab Emirates	82	119	201	_	10	_	211	762
Total other countries(e)	265	800	1 064	4	40	3	1 112	5 596
Total all countries	20 407	36 355	56 762	186	651	54	57 653	226 192
						• • • • • • • •	• • • • • • • • •	• • • • • •
			IMPORTS	5 (f)				
New Zealand	571	64	634	—	24	37	695	5 819
Italy	47	97	144	6	99	6	255	1 400
France	13	68	81	—	114	—	196	3 638
Spain	12	45	57	12	29	1	100	44
Portugal	2	8	10	_	_	13	23	79
United Kingdom	_	2	2	_	_	_	2	84
Germany, Federal Republic of	25	3	28	_	_	19	48	19
Greece	3	3	6	_	_	14	20	4
Total other countries(e)	53	52	105	1	7	18	131	48
Total all countries	727	342	1 068	19	273	109	1 469	12 191
								• • • • • •
<ul> <li>— nil or rounded to zero (includir</li> </ul>	ng null cells)		(c	) Exporte	may include e	aloc mado by	exporters other	than

 For details on the selection of countries see paragraph 7 the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

 (f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.



# EXPORTS OF AUSTRALIAN WINE(a), By region

	Oceania and	Europe and the	South-East	North-East	Northern			Europe
eriod	Antarctica	former USSR	Asia	Asia	America	Other(b)	Total all regions	Union (
			Ç	UANTITY ('O	00 L)			
001–02	27 273	260 436	6 685	9 851	111 735	2 410	418 390	253 4
002–03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 9
003–04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 9
004								
March	1 671	29 276	920	895	20 324	390	53 475	27 5
April	1 645	25 880	665	963	20 763	353	50 269	25 3
May	2 495	30 690	1 634	819	20 734	405	56 776	29 9
June	2 017	29 180	699	1 434	22 425	296	56 052	28 4
July	2 028	26 872	677	1 226	19 402	809	51 013	26 1
August	2 846	39 543	883	1 392	16 069	315	61 048	38 6
September	3 240	35 531	859	1 221	20 101	278	61 231	35 0
October	2 390	37 201	934	1 934	19 588	329	62 376	36 7
November	3 021	30 529	1 556	2 086	14 291	399	51 882	30 (
December	1 901	25 359	1 176	1 352	23 802	333	53 923	25 (
005	1 901	20 000	11/0	1 332	25 002	555	55 525	201
January	1 438	24 481	646	1 105	r17 975	217	45 861	24 (
February	r1 571	27 828	712	1 355	14 277	441	r <b>46 184</b>	27
March	2 075	r28 610	1 389	1 350	22 474	418	r56 315	r28
April	r2 009	r35 282	r855	r1 523	r21 521	r485	r <b>61 674</b>	r34
May	2 207	27 183	2 748	1 222	23 873	421	57 653	26
iviay	2 201	27 105	2 / 40	1 222	23 813	421	57 655	200
				VALUE(d) (\$'	000)	•••••		• • • • • • • • •
001–02	90 580	1 115 774	47 547	59 672	780 125	11 430	2 105 128	1 078 5
002–03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 141 8
003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 (
004								
March	6 285	100 302	7 676	5 556	104 545	1 625	225 989	97 :
April	6 981	90 034	5 268	5 963	106 612	1 170	216 029	87
May	10 735	110 083	6 613	5 617	97 836	1 596	232 480	106
June	8 777	109 831	5 348	8 571	114 804	1 367	248 698	106
July	9 727	98 702	4 969	6 371	91 885	2 544	214 198	95
August	11 063	145 381	6 374	7 978	75 347	1 317	247 460	141
September	10 725	145 222	6 038	6 881	94 611	1 355	264 832	143
October	8 971	140 117	7 195	9 991	101 295	1 375	268 944	138
November	12 569	101 172	9 142	11 312	73 402	1 862	208 544	98
December	8 681	90 037	6 977	7 993	111 913	1 467	203 438	88
05	8 081	90 037	0 911	1 993	111 913	1 407	227 008	88.
	4 400	89 112	4 409	6 032	r76 149	1 044	r <b>181 146</b>	87 :
January								
February	r5 785	92 813	5 156	6 894	69 028	1 632	r <b>181 308</b>	90 3
March	7 801	r93 948	6 613	8 258	108 074	1 937	r226 633	r92 3
April	r7 894	r112 579	r6 815	r8 424	r93 252	r1 880	r <b>230 844</b>	r110 ·
May	8 763	95 008	5 900	6 238	108 469	1 813	226 192	92 (

r revised

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(c) The 'European Union' is not additional to the total and is a component of

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian

Classification of Countries (SACC) (cat. no. 1269.0).

c) The European Union is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

# IMPORTS CLEARED(a), Selected countries(b)

	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • •			•••••			• • • • • • •	• • • • • • • •			
2001–02	3 894	4 983	2 716	386	484	5	371	407	1 233	14 479
2002–03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003–04	5 629	4 672	3 064	564	621	20	354	313	3 501	18 737
2004										
March	558	368	171	23	32	_	24	24	1 440	2 640
April	538	303	197	31	41	1	44	34	119	1 310
May	368	240	201	21	81	3	17	14	99	1 043
June	243	321	231	44	83	5	26	11	70	1 033
July	573	447	198	55	50	9	35	31	55	1 453
August	836	423	281	13	37	_	26	16	78	1 710
September	1 166	388	395	68	41	_	47	14	112	2 233
October	945	627	367	60	41	11	20	17	353	2 441
November	902	592	330	140	26	2	32	45	714	2 783
December	1 055	580	510	84	44	1	51	39	398	2 761
2005										
January	584	328	151	34	21	_	34	34	79	1 264
February	665	438	230	32	23	_	22	7	83	1 500
March	905	356	234	73	60	_	66	18	133	1 845
April	607	247	247	15	21	6	41	10	133	1 326
May	695	255	196	100	23	2	48	20	131	1 469

 nil or rounded to zero (including null cells)
 (b) For details on the selection of countries see paragraph 7 of the Explanatory Notes. Explanatory Notes.

	White	Red/rosé	Table	Fortified	Sparkling	Other	Το
Period	table	table(b)	wine	wine	wine	wine	wi
• • • • • • • • • •	• • • • • • •	•••••			•••••	• • • • • • • •	• • • • • • •
		QL	JANTITY	('000 L	.)		
2001–02	4 658	3 931	8 589	201	3 282	2 407	14 4
2002–03	6 446	4 624	11 070	190	3 851	2 001	17 1
2003–04	7 703	4 114	11 817	734	4 787	1 399	18 7
2004							
March	1 933	362	2 295	9	243	93	26
April	555	374	929	29	254	97	13
May	410	324	735	31	211	66	10
June	308	299	607	10	289	127	10
July	616	366	982	26	303	142	14
August	864	334	1 198	14	360	138	17
September	1 069	445	1 514	30	530	159	2 2
October	1 181	419	1 600	32	700	109	2 4
November	1 340	365	1 706	20	771	286	2 7
December	1 230	486	1 716	21	750	274	27
2005							
January	568	217	785	25	297	156	12
February	530	375	905	19	367	210	15
March	992	344	1 336	19	363	125	18
April	659	321	980	16	237	93	13
May	727	342	1 068	19	273	109	14
5							
		· · · · · · · · · · · · · · · · · · ·	ALUE(c)	(\$'000)			
2001-02	33 538	24 134	57 672	1 261	43 550	13 073	115 5
000 00	47 504	27 733	75 237	1 179	53 703	9 088	139 2
2002-03							
2003–04	50 345	29 541	79 886	2 065	64 995	5 459	
2003–04 2004	50 345		79 886	2 065			152 4
2003–04 2004 March	50 345 6 046	2 244	79 886 8 290	2 065 54	3 440	290	152 4 12 0
2003–04 2004 March April	50 345 6 046 4 571	2 244 2 399	79 886 8 290 6 971	2 065 54 141	3 440 2 567	290 375	152 4 12 0 10 0
2003–04 2004 March April May	50 345 6 046 4 571 3 871	2 244 2 399 2 127	79 886 8 290 6 971 5 998	2 065 54 141 166	3 440 2 567 3 220	290 375 232	152 4 12 0 10 0 9 6
2003–04 2004 March April May June	50 345 6 046 4 571	2 244 2 399	79 886 8 290 6 971	2 065 54 141	3 440 2 567	290 375	152 4 12 0 10 0 9 6
2003–04 2004 March April May	50 345 6 046 4 571 3 871	2 244 2 399 2 127	79 886 8 290 6 971 5 998	2 065 54 141 166	3 440 2 567 3 220	290 375 232	152 4 12 0 10 0 9 6 8 3
2003–04 2004 March April May June	50 345 6 046 4 571 3 871 2 758	2 244 2 399 2 127 1 780	79 886 8 290 6 971 5 998 4 538	2 065 54 141 166 34	3 440 2 567 3 220 3 265	290 375 232 495	152 4 12 0 10 0 9 6 8 3 11 7
2003–04 March April May June July	50 345 6 046 4 571 3 871 2 758 5 160	2 244 2 399 2 127 1 780 2 381	79 886 8 290 6 971 5 998 4 538 7 541	2 065 54 141 166 34 129	3 440 2 567 3 220 3 265 3 497	290 375 232 495 594	152 4 12 0 10 0 9 6 8 3 11 7 16 0
2003–04 March April May June July August	50 345 6 046 4 571 3 871 2 758 5 160 7 673	2 244 2 399 2 127 1 780 2 381 2 713	79 886 8 290 6 971 5 998 4 538 7 541 10 386	2 065 54 141 166 34 129 110	3 440 2 567 3 220 3 265 3 497 4 873	290 375 232 495 594 705	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5
2003–04 March April May June July August September	50 345 6 046 4 571 3 871 2 758 5 160 7 673 8 872	2 244 2 399 2 127 1 780 2 381 2 713 3 477	79 886 8 290 6 971 5 998 4 538 7 541 10 386 12 350	2 065 54 141 166 34 129 110 316	3 440 2 567 3 220 3 265 3 497 4 873 7 876	290 375 232 495 594 705 1 045	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5 20 3
2003–04 March April May June July August September October	50 345 6 046 4 571 3 871 2 758 5 160 7 673 8 872 8 500	2 244 2 399 2 127 1 780 2 381 2 713 3 477 3 010	79 886 8 290 6 971 5 998 4 538 7 541 10 386 12 350 11 510	2 065 54 141 166 34 129 110 316 192	3 440 2 567 3 220 3 265 3 497 4 873 7 876 8 222	290 375 232 495 594 705 1 045 462	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5 20 3 21 3
2003–04 March April May June July August September October November	50 345 6 046 4 571 3 871 2 758 5 160 7 673 8 872 8 500 6 996	2 244 2 399 2 127 1 780 2 381 2 713 3 477 3 010 2 965	79 886 8 290 6 971 5 998 4 538 7 541 10 386 12 350 11 510 9 960	2 065 54 141 166 34 129 110 316 192 150	3 440 2 567 3 220 3 265 3 497 4 873 7 876 8 222 9 704	290 375 232 495 594 705 1 045 462 1 500	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5 20 3 21 3
2003–04 March April May June July August September October November December	50 345 6 046 4 571 3 871 2 758 5 160 7 673 8 872 8 500 6 996	2 244 2 399 2 127 1 780 2 381 2 713 3 477 3 010 2 965	79 886 8 290 6 971 5 998 4 538 7 541 10 386 12 350 11 510 9 960	2 065 54 141 166 34 129 110 316 192 150	3 440 2 567 3 220 3 265 3 497 4 873 7 876 8 222 9 704	290 375 232 495 594 705 1 045 462 1 500	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5 20 3 21 3 23 3
2003–04 March April May June July August September October November December 2005	50 345 6 046 4 571 3 871 2 758 5 160 7 673 8 872 8 500 6 996 8 499	2 244 2 399 2 127 1 780 2 381 2 713 3 477 3 010 2 965 3 467	79 886 8 290 6 971 5 998 4 538 7 541 10 386 12 350 11 510 9 960 11 966	2 065 54 141 166 34 129 110 316 192 150 161	3 440 2 567 3 220 3 265 3 497 4 873 7 876 8 222 9 704 9 997	290 375 232 495 594 705 1 045 462 1 500 1 241	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5 20 3 21 3 21 3 23 3
2003–04 March April May June July August September October November December 2005 January	50 345 6 046 4 571 3 871 2 758 5 160 7 673 8 872 8 500 6 996 8 499 4 648	2 244 2 399 2 127 1 780 2 381 2 713 3 477 3 010 2 965 3 467 1 275	79 886 8 290 6 971 5 998 4 538 7 541 10 386 12 350 11 510 9 960 11 966 5 923	2 065 54 141 166 34 129 110 316 192 150 161 121	3 440 2 567 3 220 3 265 3 497 4 873 7 876 8 222 9 704 9 997 3 291	290 375 232 495 594 705 1 045 462 1 500 1 241 753	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5 20 3 21 3 23 3 10 0 11 8
2003–04 March April May June July August September October November December December 2005 January February	50 345 6 046 4 571 3 871 2 758 5 160 7 673 8 872 8 500 6 996 8 499 4 648 4 257	2 244 2 399 2 127 1 780 2 381 2 713 3 477 3 010 2 965 3 467 1 275 2 203	79 886 8 290 6 971 5 998 4 538 7 541 10 386 12 350 11 510 9 960 11 966 5 923 6 460	2 065 54 141 166 34 129 110 316 192 150 161 121 103	3 440 2 567 3 220 3 265 3 497 4 873 7 876 8 222 9 704 9 997 3 291 4 174	290 375 232 495 594 705 1 045 462 1 500 1 241 753 1 109	152 4 12 0 10 0 9 6 8 3 11 7 16 0 21 5 20 3 21 3 23 3 21 3 23 3 10 0 11 8 14 4 13 2

WINE TYPE

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 9 of the Explanatory Notes.

# EXPLANATORY NOTES

INTRODUCTION	<b>1</b> The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.
SCOPE AND COVERAGE	<b>2</b> The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.
	<b>3</b> Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.
	<b>4</b> From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.
IMPORTS AND EXPORTS	<b>5</b> Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.
	<b>6</b> Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.
	7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

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# **EXPLANATORY NOTES** *continued*

IMPORTS AND EXPORTS continued	<b>8</b> The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.
	<b>9</b> The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.
	<b>10</b> For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of <i>International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001</i> (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.
SEASONALLY ADJUSTED AND TREND ESTIMATES	<b>11</b> Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
	<b>12</b> The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.
	<b>13</b> The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.
	<b>14</b> The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.
	<b>15</b> For further information, see <i>Information Paper: A Guide to Interpreting Time Series — Monitoring Trends</i> (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.
ACKNOWLEDGMENT	<b>16</b> ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the <i>Census and Statistics Act 1905</i> .
RELATED PUBLICATIONS	<b>17</b> Another ABS publication which may be of interest is the <i>Australian Wine and Grape Industry</i> (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.
	<b>18</b> Current publications and other products by the ABS are listed in the <i>Catalogue of Publications and Products</i> (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <http: www.abs.gov.au="">. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.</http:>

# GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 200° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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